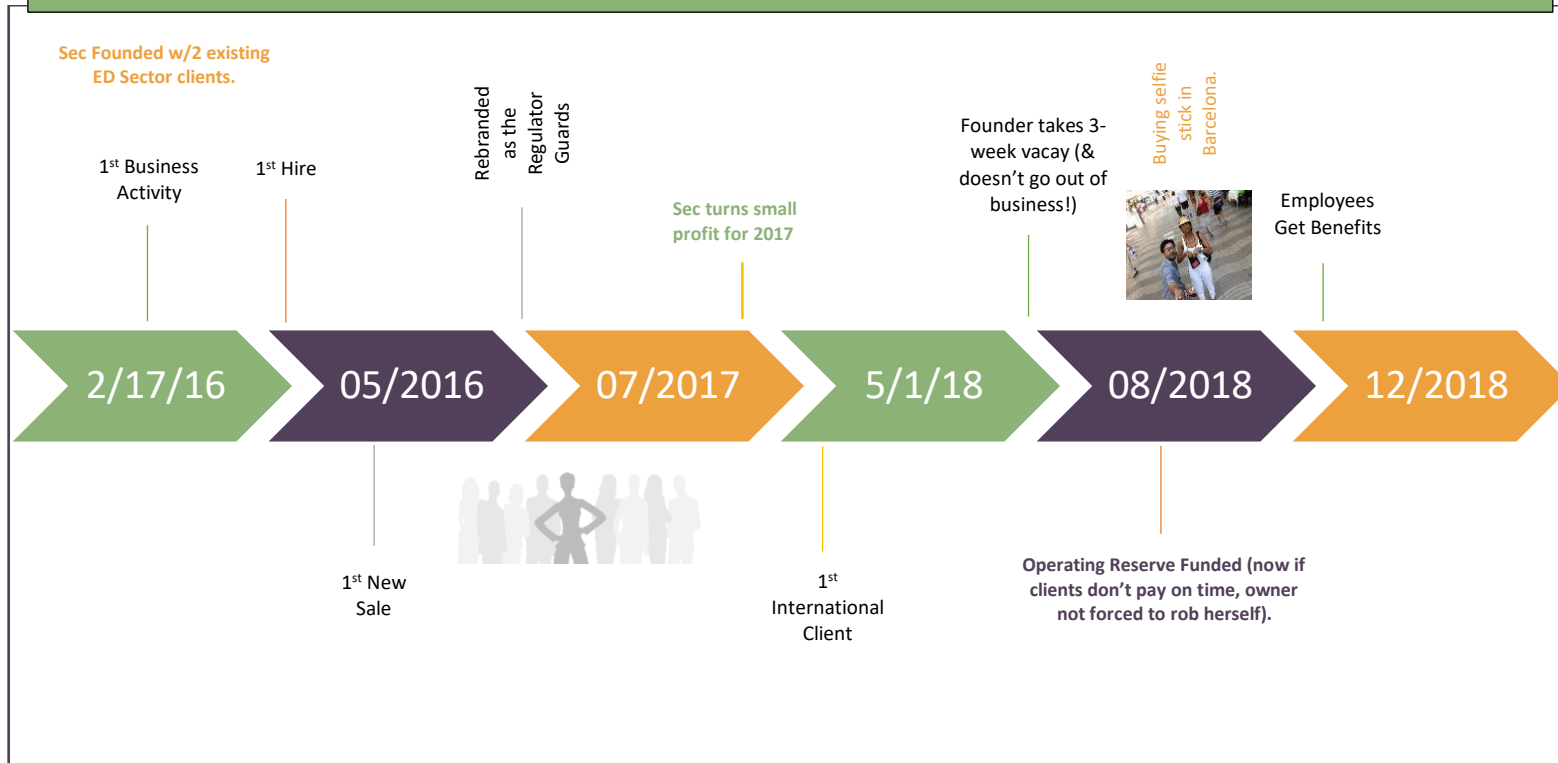


RegulatorGuards Milestones



To a startup with outside investors these "milestones" might seem trivial. However, to a self-financed small business such as RegulatorGuards they are important steps along the pathway to freedom.

- 2/17/16 First Business Activity
- 5/02/16 First Hire
- 5/20/16 First New Sale (company was started with 2 preexisting ED-sector clients)
- June 2017 Business rebranded as the RegulatorGuards (formerly Sec Outsourcing)
- Dec. 2017 Company turns small profit
- 5/01/18 First International Client
- July 2018 Founder takes 3-week vacation (and the business does not shutter!)
- Sep. 2018 Operating Reserve Funded (now if clients don't pay on time, Founder doesn't have to rob herself)
- 12/01/18 Employee Benefit Plans go live